A. Recommendations


B. Overview

This report serves as a follow-up to staff report FAF.20.100 “2020 Year End Variance Analysis” (Attachment #1) as staff have three more months of information around the impacts of COVID-19 on Town services.

C. Background

At the June 30, 2020 Committee of the Whole meeting staff presented report FAF.20.100 “2020 Year End Variance Analysis” which outlined the potential impacts on Town services due to COVID-19. Through that report staff identified $1,464,500 in additional costs or lost revenues, which was offset by $1,130,475 in Cost Savings. This left a taxation bottom line impact of $334,025 (projected 2020 deficit).

Through this report staff also outlined two non-COVID-19 related revenue shortfalls being By-law Fines and Landfill Tipping Revenues. In June, staff were forecasting a $40,000 By-law shortfall and $325,000 shortfall at the Landfill. This brought the projected deficit up to $699,025.

For the user-fee divisions the same analysis was done and will be updated though this report, the below chart outlines each division’s forecasted year-end balance as of June 30th.
Through the 2020 Year End Variance Analysis report Council also approved lowering the Water Consumption rates for the remainder of the year by 5%. This lowering results in a revenue decrease of $53,400 which projected Water to end the year on budget.

With the summer months over, staff have updated the assumptions used and redone forecasts until year-end to present a new projected year-end balance.

**D. Analysis**

On August 12, 2020, the Town received notice that the Provincial government was providing support up to $2 billion for municipal operating pressures and $2 billion for municipal transit systems. For the Town this resulted in a support payment of $493,500.

Staff are waiting on further documentation from the Province around eligible costs or lost revenues that this support can be applied against. In addition the Province announced a second phase to the support payments; these details have not been released.

The next section is going to look at the major areas of additional expenses and lost revenues, first by reiterating what was said in staff report FAF.20.100 “2020 Year End Variance Analysis” and second updating the year-end forecast.

**CAO**

Under the CAO, staff included the costs for both the Community Recovery Task Force as well as Phase 1 Reopening. To date, the Community Recovery Task Force has spent $107,000 on health and safety materials, extra cleaning, and advertisements.

Phase 1 Recovery was broken down into several segments:

1) Bruce and Main Street – spent to date $23,000 of $29,500
2) Ambassador Program - $30,000 program cancelled
3) Additional Town PPE - spent to date $10,000 out of $10,000
4) Additional By-law Enforcement – spent to date $42,375 (plus $29,000 in commitments) of $160,000
5) Parks Site Management – spent to date $4,200 of $40,000 (this includes some funding for the Thornbury BIA which has not been given)
6) Tomahawk – currently sitting in a revenue position of $5,150 of a break-even budget
Overall, the Town has spent or committed $103,425 of a $269,500 reallocation of budget for Phase I Reopening Costs.

By-law

Originally By-law was projected to have lost revenues of $40,000 which was comprised of fewer visitors to the area (especially in March, April and May) as well as the court system being closed for an undetermined amount of time.

As of the end of August, staff are now predicting the revenue shortfall to increase to $65,000; the main driver behind this is the Licensing By-law which is not scheduled to take effect until 2021. Through the 2020 budget deliberations, By-law revenues were increased with the goal of having the new Licensing By-law in place within 2020. However, with the COVID-19 pandemic, staffing resources have not been available to complete this by-law and put it through a public process.

Planning Services

One impact of COVID-19 was the Town’s inability to hold public meetings which is a major steppingstone in the Planning process. With this, staff were forecasting a $110,000 revenue shortfall by year-end 2020. With the Town moving to virtual Public Meetings starting in September the continued trend downward on the revenues has continued. At this time, the revenue shortfall is projected to increase to $150,000 by year-end 2020.

Paid Parking

As a new endeavor for the Town, paid parking was budgeted to be revenue generating; however, was impacted by COVID-19. The initial plan saw the parking fees come into effect around the May long weekend at $10 per hour. Through the original report, staff were forecasting a July 1 start date with a 50% capacity rate and the fee was decreased to $5. At that time, staff were expecting a $75,000 revenue shortfall by year-end.

The Paid Parking program had a soft opening during the August long weekend and has been operational since. To date, $10,550 (gross) has been generated in revenues, this will be lowered once the fees are paid to the third-party host. Staff are forecasting another $5,000 in revenues by year-end as the busier summer months have come to an end. This will result in a year-end revenue shortfall of $130,000.

Transit

Due to the relationship with the Town of Collingwood, the Town does not show any revenues from Transit (mostly ridership) rather the annual expense is decreased by the Town’s share of these revenues.
At the mid-year point, staff were projecting additional $18,000 in expenses as ridership was down and there were no transit fares collected during the harder hit months (March to July). Transit fares are now being collected; however, staff are still forecasting the same year-end position of $18,000 more in expenses.

**Parks and Trails**

The additional costs for this division were covered through the Phase One Recovery section as shown under the CAO heading; however, Parks and Trails also had lost revenues of $9,000 in field rentals as minor baseball and soccer were not held this year. These lost revenues were completely covered by the decrease in expenses related to the upkeep of those facilities.

**Tomahawk**

Due to COVID-19, Tomahawk was about six weeks late in opening and did not open until June 19th. Additionally, the Town had to limit the number of golfers on the course at any given time. Through the Phase I Reopening Plan, additional staff were hired to book tee times and take course fees which led to a projected increased cost of $37,000. To offset these additional costs, Council increased the course fee from $10 to $17.50. With this increase the Town had a revenue budget of $110,900 for 2020. Staff are forecasting a year-end shortfall of $7,200 with total revenue collections being $94,700.

**Beaver Valley Community Centre**

When staff compiled the Mid-Year Report there were a lot of unknowns, with several of them being at the Beaver Valley Community Centre (BVCC). When drafting the report, staff assumed that the BVCC would be costed for the remainder of 2020. The financial impact was lost revenues of $173,000 which would be slightly offset by a decrease in hydro of $35,000.

With three more months of information, staff are now looking at reopening the community centre side on October 1st followed by the arena on November 1st. Working with the Public Health unit, a number of precautions are being put in to place with a heavy cleaning/sanitizing regime. For both the hall and arena, one-hour rentals will result in a half hour closure and sanitizing; therefore, the number of hours that the facility can be rented will be decreased. Additional expenses will be incurred for cleaning and sanitizing the facility after each rental and a more in-depth cleaning every four hours.

In the Mid-Year report, staff had forecasted a $138,000 revenue shortfall by year-end. With the reopening schedule, staff are forecasting the shortfall to be closer to $100,000.
Garbage Collection and Waste Diversion

One surprising impact of COVID-19 was the increase to the tonnage of garbage and recyclables (including organics) that was being picked up curbside. Staff concluded that the main driver behind this increased tonnage was due to the number of residents full-time and part-time/seasonal owners that were relocating to the area on a more permanent basis. For the Mid-Year report, staff were forecasting a $300,000 expense overage for 2020 ($90,000 Garbage Collection, and $210,000 Waste Diversion).

With three more months of data, the increase in these expense lines has seen a decrease; however, they are still running higher than pre-COVID. Staff are now forecasting that the overage will be closer to $200,000 ($50,000 Garbage Collection, and $150,000 Waste Diversion) by year-end.

Landfill

In the Mid-Year report the Landfill analysis was done from two points of view. First with the closure of the facility (March and April) to the general public. This led to a 50% decrease in revenues in that month that led to a $34,500 revenue shortfall. The second and more significant point of view was the lost revenues from the implementation of a new fee schedule, at this time staff were forecasting a year-end revenue shortfall of $325,000.

With a few more months of data and revenue collection under the new fee schedule, staff are now forecasting a year-end revenue shortfall of $400,000. The smaller residential loads continue; however, the Town is still not seeing the contractors in the same magnitude as before.

Although this is resulting in a loss this year, there is a future benefit as the landfill life is extended as it is being filled up at a slower pace. On September 29, 2020 a more in-depth Landfill report is going to a Special meeting of Committee of the Whole.

Thornbury Harbour

At the Mid-Year report the Harbour was projected to have a significant impact of over $75,000 to the year-end bottom-line. This division is an interesting one as it is completely self-sufficient, and the majority of the activity is completed with the end of the summer months.

The revenues did better than projected back in June; however, staff are still forecasting a year-end deficit for the Harbour. Staff are predicting this deficit to be around $85,000; however, this does include paying the annual rental payment to the Federal Government (Department of Fisheries and Oceans -DFO). At Council’s direction, staff have been working with the DFO to try and get a one year relief from the rent payment. If this does happen, the Harbour should break even for the year.
E. The Blue Mountains Strategic Plan

The Blue Mountains Strategic Plan

Goal #4: Promote a Culture of Organizational and Operational Excellence
Objective #4: To Be a Financially Responsible Organization

F. Environmental Impacts

N/A

G. Financial Impact

The below chart takes the information from the Mid-Year report and updates it with the new forecasts and projects provided in the Analysis Section above.

<table>
<thead>
<tr>
<th>Division (Item)</th>
<th>Impact on Year-End</th>
</tr>
</thead>
<tbody>
<tr>
<td>FAF.20.100 “2020 Year End Variance Analysis”</td>
<td>$699,025</td>
</tr>
<tr>
<td>Provincial Support</td>
<td>$(493,500)</td>
</tr>
<tr>
<td>Cancelled Ambassador Program</td>
<td>$(30,000)</td>
</tr>
<tr>
<td>By-law Increased Revenue Shortfall</td>
<td>$25,000</td>
</tr>
<tr>
<td>Planning Increased Revenue Shortfall</td>
<td>$40,000</td>
</tr>
<tr>
<td>Paid Parking Increased Revenue Shortfall</td>
<td>$55,000</td>
</tr>
<tr>
<td>BVCC Reduced Revenue Shortfall</td>
<td>$(38,000)</td>
</tr>
<tr>
<td>Garbage Collection and Waste Diversion -Lessened Expense Overage</td>
<td>$(100,000)</td>
</tr>
<tr>
<td>Landfill Increased Revenue Shortfall</td>
<td>$75,000</td>
</tr>
<tr>
<td><strong>Revised Year-End Impact</strong></td>
<td><strong>$232,525</strong></td>
</tr>
</tbody>
</table>

H. In consultation with

Ruth Prince, Director of Finance and IT Services

I. Public Engagement

The topic of this Staff Report has not been subject to a Public Meeting and/or a Public Information Centre as neither a Public Meeting nor a Public Information Centre are required. Comments regarding this report should be submitted to Sam Dinsmore, Deputy Treasurer/Manager of Accounting and Budgets at finance@thebluemountains.ca.
J. Attached

1. FAF.20.100 “2020 Year End Variance Analysis”

Respectfully Submitted,

____________________________
Sam Dinsmore
Deputy Treasurer/Manager of Accounting and Budgets

____________________________
Ruth Prince
Director of Finance and IT Services

For more information, please contact:
Sam Dinsmore
finance@thebluemountains.ca
519-599-3131 extension 274
A. Recommendations

THAT Council receive Staff Report FAF.20.100 entitled “2020 Year End Variance Analysis”;

1. AND THAT Council redirect the $17,000 as outlined on the Council division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

2. AND THAT Council direct staff on whether to pay $7,000 to the South Georgian Bay Tourist Association;

3. AND THAT Council defer the hiring of the Sustainability Coordinator and include the position in the 2021 budget for a 2020 savings of $96,500 in taxation to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

4. AND THAT Council delay the Ash Tree Removal program by one year and include the program in the Base Budget for 2021 to 2023 for a 2020 savings of $50,000 to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

5. AND THAT Council delay the Additional Ditching program by one year and include the program in the Base Budget for 2021 to 2023 for a 2020 savings of $40,000 to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

6. AND THAT Council redirect the $6,800 as outlined on the Chief Administrative Officer division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

7. AND THAT Council redirect the $16,000 as outlined on the Communication and Economic Development division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

8. AND THAT Council redirect the $159,500 as outlined on the Human Resources division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

9. AND THAT Council direct staff to fill the Manager of Facility and Fleet position with a start date of no earlier than November 1, 2020;
10. AND THAT Council redirect the $130,600 as outlined on the Financial Services division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

11. AND THAT Council redirect the $5,000 as outlined on the Information Technology division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

12. AND THAT Council cancel the Fire Master Plan for 2020 and include in the 2021 Base Budget;

13. AND THAT Council redirect the $217,275 as outlined on the Corporate Administration division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

14. AND THAT Council direct staff to continue monitoring the Corporate Administration revenue lines and report back in September 2020;

15. AND THAT Council redirect the $122,000 as outlined on the Fire Services division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

16. AND THAT Council redirect the $28,200 as outlined on the Legal Services division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

17. AND THAT Council redirect the $5,500 as outlined on the By-law division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

18. AND THAT Council direct staff to continue monitoring the By-law revenue lines and report back in September 2020;

19. AND THAT Council redirect the $12,500 as outlined on the Planning division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

20. AND THAT Council direct staff to continue monitoring the Planning revenue lines and report back in September 2020;

21. AND THAT Council redirect the $9,900 as outlined on the Community Services division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

22. AND THAT Council approve rolling the $11,400 funding into 2021 for the Beaver Valley Fall Fair;

23. AND THAT Council direct staff to continue monitoring the Transit ridership revenue line and report back in September 2020;

24. AND THAT Council redirect the $32,400 in Parks and Trails as outlined on the Parks and Trails division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

25. AND THAT Council direct staff to continue monitoring the Tomahawk revenue lines and report back in September 2020;
26. AND THAT Council redirect the $35,000 as outlined on the Beaver Valley Community Centre division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

27. AND THAT Council direct staff to continue monitoring the Beaver Valley Community Centre revenue lines and report back in September 2020;

28. AND THAT Council redirect the $4,000 as outlined on the Cemetery division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

29. AND THAT Council redirect the $57,200 as outlined on the Operations division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

30. AND THAT Council redirect the $3,100 as outlined on the Roads and Drainage division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

31. AND THAT Council direct staff to continue monitoring the Garbage Collection cost and report back in September 2020;

32. AND THAT Council direct staff to fill the Landfill Operator position with a start date of no earlier than September 1, 2020;

33. AND THAT Council redirect the $77,200 as outlined on the Landfill division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

34. AND THAT Council direct staff to continue monitoring the Landfill revenue lines and report back in September 2020;

35. AND THAT Council direct staff to continue monitoring the Waste Diversion Collection cost and report back in September 2020;

36. AND THAT Council redirect the $2,300 as outlined on the Waste Diversion division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

37. AND THAT Council approve the refunding of 1/6 of all Seasonal Mooring and Hydro payments at a cost of $76,000;

38. AND THAT Council authorize charging owners the Winter Storage Rate fee if they elect to leave the boats on the land for the boating season;

39. AND THAT Council direct staff to decrease the Water Consumption Rate by 5% starting on July 1 2020.

B. Overview

The purpose of this report is to provide Council with an update on the 2020 Approved Budget with additional details around additional cost and lost revenues due to the COVID-19 Pandemic as well as cost savings to mitigate these losses.
C. Background

COVID-19 has a significant impact on residents and businesses in The Town, as well as on Town operations. This report looks at what additional expenses staff are forecasting to be spent in the remainder of 2020 due to the pandemic. In addition staff have forecasted lost revenues due to closed facilities, cancelled programs, and lower participation rates. The last area staff have forecasted is cost savings to help mitigate the year-end bottom-line impact of COVID-19.

This report is built similar to the annual budget with each Division having their own fact sheet. Each fact sheet has a summary of the expenses, revenues and tax impact of the Division as well as an update on the current budget, impacts from COVID-19, cost savings, and an update on any addition to the budgets if applicable.

The recommendations included at the beginning of the report have also been included with the appropriate Division and can be discussed with each fact sheet.

Attachment #1 is the fact sheets for all Town Divisions.

D. Analysis

With the onset of COVID-19 a number of lock-down procedures were put in place by all three levels of government in Canada. These lock-down procedures have taken a large toll on the Canadian economy, Canadian citizens and businesses as well as on municipal governments.

Due to the timing of the pandemic and the Town’s budget process Council opted to approve the 2020 Budget a week early to give staff and the public a guiding document for the year. However with many unknowns at the time Council has requested additional information which staff are bringing forward in this report.

Staff are planning to bring back a follow-up report in September of 2020 which will allow more time to pass and more unknowns to become known.

The negative impacts from the pandemic has effected the Town’s budget in a number of different ways:

1) Additional Expenses – this includes additional Personal Protective Equipment (PPE) for staff, additional staff for patrols, and safe guards being installed at various facilities;

2) Lost Revenues – by upper government mandate certain facilities have been closed to the public and therefore have brought in lower revenues than originally budgeted. Other areas such as Investment Income has taken a substantial hit as the world’s stock markets have seen a huge impact from the pandemic. The Town in a bid to help local citizens and business has waived penalty and interest on tax payments until at least September 2020, this has also had a huge impact on the 2020 budget; and

3) Cost Savings – at the direction of Council staff have gone through the 2020 budget and found cost savings to offset the impact from Parts 1 and 2. These cost savings come in a few different manners. The first is salary and benefit gapping savings; these savings are created when a position is unfilled for a period of time. In a similar manner delayed
additional staff positions has also created more cost savings. The last area is through reductions in the operating budgets, it should be noted that the items reduced for the year will be re-budgeted in future years.

An important thing to remember is the cost savings are not being cut or reduced because the expense is not worthy they are being reduced for a number of different reasons. For example some conferences have been cancelled so the conference and accommodation budget is not required for the year. In other areas, such as Parks and Trails, seasonal staff start dates were delayed, and in the same thinking the hiring process is taking longer and the vacant positions are staying vacant longer than usual.

E. The Blue Mountains Strategic Plan

The Blue Mountains Strategic Plan

Goal #4: Promote a Culture of Organizational and Operational Excellence
Objective #4: To Be a Financially Responsible Organization

F. Environmental Impacts

None.

G. Financial Impact

The full details of the following charts can be found on the specific Division fact sheet. This section is giving a summary of the various financial impacts.

<table>
<thead>
<tr>
<th>Division</th>
<th>Impacts of COVID-19</th>
<th>Cost Savings</th>
<th>Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Council</td>
<td>$0</td>
<td>$17,000</td>
<td>($17,000)</td>
</tr>
<tr>
<td>Committees of Council</td>
<td>$0</td>
<td>$186,500</td>
<td>($186,500)</td>
</tr>
<tr>
<td>Chief Administrative Officer</td>
<td>$309,500</td>
<td>$6,800</td>
<td>$302,700</td>
</tr>
<tr>
<td>Communication and Economic Development</td>
<td>$0</td>
<td>$16,000</td>
<td>($16,000)</td>
</tr>
<tr>
<td>Human Resources</td>
<td>$0</td>
<td>$159,500</td>
<td>($159,500)</td>
</tr>
<tr>
<td>Financial Services</td>
<td>$0</td>
<td>$130,600</td>
<td>($130,600)</td>
</tr>
<tr>
<td>Information Technology</td>
<td>$0</td>
<td>$5,000</td>
<td>($5,000)</td>
</tr>
<tr>
<td>Corporate Administration</td>
<td>$365,000</td>
<td>$217,275</td>
<td>$147,725</td>
</tr>
<tr>
<td>Fire Services</td>
<td>$0</td>
<td>$122,000</td>
<td>($122,000)</td>
</tr>
<tr>
<td>Legal Services</td>
<td>$0</td>
<td>$28,200</td>
<td>($28,200)</td>
</tr>
<tr>
<td>By-law</td>
<td>$0</td>
<td>$5,500</td>
<td>($5,500)</td>
</tr>
<tr>
<td>Planning</td>
<td>$110,000</td>
<td>$12,500</td>
<td>$97,500</td>
</tr>
<tr>
<td>Community Services</td>
<td>$75,000</td>
<td>$9,900</td>
<td>$65,100</td>
</tr>
<tr>
<td>Transit</td>
<td>$18,000</td>
<td>$0</td>
<td>$18,000</td>
</tr>
<tr>
<td>Parks and Trails</td>
<td>$35,000</td>
<td>$32,400</td>
<td>$2,600</td>
</tr>
<tr>
<td>Tomahawk</td>
<td>$25,000</td>
<td>$0</td>
<td>$25,000</td>
</tr>
</tbody>
</table>
### Division Impacts of COVID-19 Cost Savings Impact

<table>
<thead>
<tr>
<th>Division</th>
<th>Impacts of COVID-19</th>
<th>Cost Savings</th>
<th>Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beaver Valley Community Centre</td>
<td>$173,000</td>
<td>$35,000</td>
<td>$138,000</td>
</tr>
<tr>
<td>Cemetery</td>
<td>$0</td>
<td>$4,000</td>
<td>($4,000)</td>
</tr>
<tr>
<td>Facility Maintenance</td>
<td>$10,000</td>
<td>$0</td>
<td>$10,000</td>
</tr>
<tr>
<td>Operations</td>
<td>$0</td>
<td>$57,200</td>
<td>($57,200)</td>
</tr>
<tr>
<td>Roads and Drainage</td>
<td>$2,500</td>
<td>$5,600</td>
<td>($3,100)</td>
</tr>
<tr>
<td>Garbage Collection</td>
<td>$90,000</td>
<td>$0</td>
<td>$90,000</td>
</tr>
<tr>
<td>Landfill</td>
<td>$41,500</td>
<td>$77,200</td>
<td>($35,700)</td>
</tr>
<tr>
<td>Waste Diversion</td>
<td>$210,000</td>
<td>$2,300</td>
<td>$207,700</td>
</tr>
<tr>
<td><strong>COVID-19 Impact on Budget</strong></td>
<td><strong>$1,464,500</strong></td>
<td><strong>$1,130,475</strong></td>
<td><strong>$334,025</strong></td>
</tr>
</tbody>
</table>

|                                |                      |              |
| By-law Fines (non-COVID-19 related)|                      |              |
| Landfill Tipping Fees (non-COVID-19 related)|                      |              |
| **Impact on Budget**              |                      |              |
|                                  |                      | $699,025     |

At this time staff are not recommending a funding source for the bottom-line impact of $699,025 as a number of assumptions went into forecast most of these numbers. Staff will be bringing a report back in September updating these numbers and potential funding sources if a bottom-line impact still exists.

The $7,000 request from the South Georgian Bay Tourist Association has not been included in the above chart as that request has not been approved by Council at this time.

The following five charts are summaries for each of the user-fee funded divisions. Each division is a self-contained operating program where the revenues should not be shared with taxation. Each division has a rate stabilization reserve/reserve fund to offset any year-end deficits.

<table>
<thead>
<tr>
<th>Division</th>
<th>Impacts of COVID-19</th>
<th>Cost Savings</th>
<th>Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Development Engineering</td>
<td>$0</td>
<td>$8,000</td>
<td>($8,000)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Division</th>
<th>Impacts of COVID-19</th>
<th>Cost Savings</th>
<th>Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Building</td>
<td>$2,500</td>
<td>$141,175</td>
<td>($138,675)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Division</th>
<th>Impacts of COVID-19</th>
<th>Cost Savings</th>
<th>Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thornbury Harbour</td>
<td>$86,000</td>
<td>$10,600</td>
<td>$75,400</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Division</th>
<th>Impacts of COVID-19</th>
<th>Cost Savings</th>
<th>Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water</td>
<td>$11,000</td>
<td>$64,500</td>
<td>($53,500)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Division</th>
<th>Impacts of COVID-19</th>
<th>Cost Savings</th>
<th>Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wastewater</td>
<td>$11,000</td>
<td>$49,300</td>
<td>($38,300)</td>
</tr>
</tbody>
</table>
H. In consultation with

Senior Management Team

I. Public Engagement

The topic of this Staff Report has not been subject to a Public Meeting and/or a Public Information Centre as neither a Public Meeting nor a Public Information Centre are required. Comments regarding this report should be submitted to Sam Dinsmore, Deputy Treasurer/Manager of Accounting and Budgets at finance@thebluemountains.ca.

J. Attached

1. Division Fact Sheets

Respectfully Submitted,

______________________________
Sam Dinsmore
Deputy Treasurer/Manager of Accounting and Budgets

______________________________
Ruth Prince
Director of Finance and IT Services

For more information, please contact:
Sam Dinsmore
finance@thebluemountains.ca
519-599-3131 extension 274
## Council

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$218,639</td>
<td>$431,598</td>
</tr>
<tr>
<td>Transfers</td>
<td>$(47,511)</td>
<td>$(79,462)</td>
</tr>
<tr>
<td>Revenues</td>
<td>$-</td>
<td>$(840)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$171,128</td>
<td>$351,296</td>
</tr>
</tbody>
</table>

### Notes on Current Budget

- $5,000 in Meet the Mayor expenses unspent to date
- $12,000 in Training, Travel, Conference and Accommodations unspent

### Impacts of COVID-19 - $0

- With social distancing and other restrictions, the Meet the Mayor sessions have not been able to go forward as planned
- Most conferences that have not been outright cancelled have moved to a virtual setting and therefore mileage and accommodations are not required

### Cost Savings - $17,000

- $5,000 in Meet the Mayor expenses
- $12,000 in Conference and Accommodations

### Impact – ($17,000)

### Recommendations

AND THAT Council redirect the $17,000 as outlined on the Council division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

AND THAT Council direct staff on whether to pay $7,000 to the South Georgian Bay Tourist Association.
Committees of Council

<table>
<thead>
<tr>
<th>Notes on Current Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Salary and Benefit Gapping due to not filling the 12 month contract for the Sustainability Coordinator, will be included in the 2021 budget</td>
</tr>
<tr>
<td>• Committees are meeting on a regular basis and continuing their work</td>
</tr>
</tbody>
</table>

Additions to the Budget

- Ash Tree Removal
  - Included in the 2020 Approved Budget; however, additional approval required
  - Recommended delaying until 2021 with the program running until 2023
- Ditching Work
  - Included in the 2020 Approved Budget however additional approval required
  - Recommended delaying until 2021 with the program running until 2023

Impacts of COVID-19 - $0

- None

Cost Savings - $186,500

- $96,500 Salary and Benefit Gapping
- Delay Ash Tree work until 2021 extend budget till 2023 and make $50,000 available in 2020
- Delay Ditching work until 2021 extend budget till 2023 and make $40,000 available in 2020

Impact – ($186,500)

Recommendations

AND THAT Council defer the hiring of the Sustainability Coordinator and include the position in the 2021 budget for a 2020 savings of $96,500 in taxation to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

AND THAT Council delay the Ash Tree Removal program by one year and include the program in the Base Budget for 2021 to 2023 for a 2020 savings of $50,000 to cover the additional costs and lost revenues due to the COVID-19 Pandemic;
Committees of Council

AND THAT Council delay the Additional Ditching program by one year and include the program in the Base Budget for 2021 to 2023 for a 2020 savings of $40,000 to cover the additional costs and lost revenues due to the COVID-19 Pandemic;
Chief Administrative Officer

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 166,618</td>
<td>$ 529,014</td>
</tr>
<tr>
<td>Transfers</td>
<td>$(45,058)</td>
<td>$(195,340)</td>
</tr>
<tr>
<td>Revenues</td>
<td>$(10,925)</td>
<td>0</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 110,635</td>
<td>$ 333,674</td>
</tr>
</tbody>
</table>

Notes on Current Budget

- The CAO provides limited opportunities for cost savings through the COVID-19 Pandemic; however, staff are suggesting that due to the limitations currently in place and seeing many opportunities relating to time available that no spending on Professional Development be made representing a savings of $6,800.

Impacts of COVID-19 - $309,500

- Community Task Force established an original budget of $50,000 that has been spent, partially funded from 2019 Surplus.
- At the June 1st meeting of Council, Council approved an additional $50,000 for recovery and reopening.
- Bruce and Marsh Street (as outlined in Staff Report FAF.20.104) $29,500
- Ambassador Program (as outlined in Staff Report FAF.20.104) $30,000
- Parks Site Management (as outlined in Staff Report FAF.20.104) $40,000
- By-Law Enforcement (as outlined in Staff Report FAF.20.104) $160,000
- Town PPE (as outlined in Staff Report FAF.20.104) $10,000
- Tomahawk Reopening (as outlined in Staff Report FAF.20.104) $37,100 offset by an increase in the Golf Course fee
- Community Recovery Task Force has received just over $10,000 in donations to date

Cost Savings - $6,800

- $6,800 Professional Development

Impact - $302,700

Recommendations

AND THAT Council redirect the $6,800 as outlined on the Chief Administrative Officer division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic:
### Notes on Current Budget

- Expenses operating on budget.

### Impacts of COVID-19

- None.

### Cost Savings

- None.

### Recommendations

- None.

### Operating Fund

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 103,063</td>
<td>$ 246,977</td>
</tr>
<tr>
<td>Transfers</td>
<td>$(68,165)</td>
<td>$(72,210)</td>
</tr>
<tr>
<td>Revenues</td>
<td>$(2,861)</td>
<td>$(13,250)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 32,037</td>
<td>$ 161,517</td>
</tr>
</tbody>
</table>
Communication and Economic Development

Notes on Current Budget

- $6,000 in Training, Travel, Conference and Accommodations unspent
- $10,000 for various tourism opportunities that may present during the year can be reallocated to help offset the impacts of COVID-19

Additions to the Budget

- Communication Coordinator has been approved and recruitment has begun
  - No 2020 tax savings
- Capital Communication Assistant has not been approved

Impacts of COVID-19 - $0

- None

Cost Savings - $16,000

- $6,000 in Training and Travel
- $10,000 on tourism opportunities

Impact – ($16,000)

Recommendations

AND THAT Council redirect the $16,000 as outlined on the Communication and Economic Development division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.
Human Resources

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 177,252</td>
<td>$ 447,446</td>
</tr>
<tr>
<td>Transfers</td>
<td>$(59,828)</td>
<td>$(98,595)</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ -</td>
<td>$ -</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 117,424</td>
<td>$ 348,851</td>
</tr>
</tbody>
</table>

**Notes on Current Budget**

- $6,500 in Training, Travel, Conference and Accommodations unspent (HR employees)
- $5,000 in Staff Recognition unspent
- Corporate Training spent $3,000 of $40,000, reduce to $15,000

**Addition to the Budgets**

- Cost of Living Market Enhancement
  - Received Council Approval
  - Has been implemented
- Bonus Reserve
  - Seeking approval through report FAF.20.095
  - If the program is not initiated until 2021 $118,000 in 2020 taxation savings

**Impacts of COVID-19 - $0**

- As much Corporate Training as possible has been moved online. A number of Health and Safety courses will be moved to 2021 when social distancing is anticipated to relax or our third-party vendors move to an online platform. Staff will retain $12,000 for mandatory health and safety training required by end of year.
- The Health and Safety program has pivoted to focus on COVID-19 staff implications. We will be revisiting our Health and Safety program goals for 2020.
- Plans are underway to focus staff recognition/engagement on non-monetary elements for the remainder of 2020.

**Cost Savings - $159,500**

- $118,000 in Bonus Reserve
- $25,000 in Corporate Training return
- $6,500 in Training and Travel
- $10,000 in Staff Meetings and Recognition

**Impact – ($159,500)**

**Recommendations**

AND THAT Council redirect the $159,500 as outlined on the Human Resources division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.
Financial Services

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$462,993</td>
<td>$1,426,707</td>
</tr>
<tr>
<td>Transfers</td>
<td>($156,403)</td>
<td>($333,311)</td>
</tr>
<tr>
<td>Revenues</td>
<td>($9,243)</td>
<td>($32,500)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$297,348</td>
<td>$1,060,896</td>
</tr>
</tbody>
</table>

Notes on Current Budget

- Salary and Benefit Gapping savings will be realized in 2020 due to staff vacancies
- $13,000 in Training and Travel unspent
- $5,000 in consulting budgeted for assistance with Asset Management is unspent

Addition to the Budget

- Manager of Facility and Fleet
  - Salary and Benefit gapping dollars $47,600 (Start date November 1)
  - Recommendations have been included to have this position approved

Impacts of COVID-19 Total - $0

- Fewer customers and requests for tax certificates

Cost Savings Total - $130,600

- $65,000 in Salary and Benefit Gapping
- Addition to the budget Salary and Benefit Gapping $47,600 in savings with November 1 start date
- Training and Travel $13,000
- Consulting $5,000

Impact – ($130,600)

Recommendations

AND THAT Council direct staff to fill the Manager of Facility and Fleet position with a start date of no earlier than November 1, 2020;

AND THAT Council redirect the $130,600 as outlined on the Financial Services division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.
Information Technology

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 468,504</td>
<td>$ 872,048</td>
</tr>
<tr>
<td>Transfers</td>
<td>$ 2,832</td>
<td>$ 25,277</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ (176)</td>
<td>$ (47,140)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 471,159</td>
<td>$ (850,185)</td>
</tr>
</tbody>
</table>

Notes on Current Budget

- $5,000 in Training, Travel, Conference and Accommodations unspent

Impacts of COVID-19 - $0

- Staff time spent getting equipment/employee training to allow working from home and virtual meetings

Cost Savings - $5,000

- $5,000 in Training and Travel

Impact – ($5,000)

Recommendations

AND THAT Council redirect the $5,000 as outlined on the Information Technology division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.
**Notes on Current Budget**

- Bi-monthly staff lunches have not been held, $5,000 unspent.
- Staff budget for one insurance deductible of $50,000 if unspent then transferred into Insurance Reserve at year-end, could be reallocated (not included as a Cost Savings at this time).
- Lost Revenues:
  - General Bank Account interest rate fell from 2.1% to 0.6% also seeing a decrease in the balance due to tax due date extensions budget $261,000 lost revenue forecast till year-end of $135,000.
  - Penalty and Interest lost revenue if waived till September 30, 2020 $230,000.
  - Supplemental Tax Bill – billed $285,000 budget of $640,000.

**2020 Plans and Studies**

- **Master Drainage Plan - $25,000**
  - 2019 Budget was $350,000, added $25,000 in 2020 for Academic S&B
  - No expenses to date.
  - No taxation, Reserve and Reserve Fund Funding.
- **Community Improvement Plan $30,000**
  - Contract has been awarded to consulting firm.
  - No taxation, Reserve funding.
- **Fire Master Plan $150,000**
  - No expenses to date.
  - $75,000 in 2020 Taxation and Reserve Fund Funding.
  - If funding is reallocated will be re-budgeted for 2021.
- **Leisure Activity Plan $290,000**
  - Reduced budget approved by Council through Staff Report CSOPS.20.042
  - $68,100 in 2020 Taxation and Reserve Fund funding for revised budget.
- **Wastewater Collection System Master Plan EA $319,500**
  - No expenses to date.
  - No 2020 Wastewater Revenues, Reserve Fund funding.
Impacts of COVID-19 - $365,000

- Lost Revenues due to waived Penalty and Interest $230,000 and Investment Income $135,000

Cost Savings - $217,275

- $5,000 Staff lunches
- $75,000 for Fire Master Plan
- $137,275 for Leisure Activity Plan

Impact - $147,725

Recommendation

AND THAT Council cancel the Fire Master Plan for 2020 and include in the 2021 Base Budget;

AND THAT Council redirect the $217,275 as outlined on the Corporate Administration division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

AND THAT Council direct staff to continue monitoring the Corporate Administration revenue lines and report back in September 2020.
# Health and Social Services

## Notes on Current Budget

- $20,000 contribution to BVO (2nd of 3rd year)
- $23,000 contributed to the Meaford and Collingwood Hospital Foundations (funded through the Health Services Reserve)

## Impacts of COVID-19 Total - $0

- None.

## Cost Savings Total - $0

- None.

## Impact - $0

## Recommendations

- None.

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$43,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Transfers</td>
<td>$(23,000)</td>
<td>-</td>
</tr>
<tr>
<td>Revenues</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$20,000</td>
<td>$20,000</td>
</tr>
</tbody>
</table>
## Fire Services

### Notes on Current Budget

- Salary and Benefit Gapping savings will be realized in 2020 due to staff vacancies
- $10,000 in Uniforms forecasted to be unspent by year-end

### Impacts of COVID-19 - $0

- Fewer false alarms calls

### Cost Savings - $122,000

- $112,000 in Salary and Benefit Gapping
- $10,000 in Uniforms

### Impact – ($122,000)

### Recommendations

AND THAT Council redirect the $122,000 as outlined on the Fire Services division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 590,766</td>
<td>$ 1,568,204</td>
</tr>
<tr>
<td>Transfers</td>
<td>$ 46,662</td>
<td>$ 114,565</td>
</tr>
<tr>
<td>Revenues</td>
<td>$(1,710)</td>
<td>$(32,500)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 635,718</td>
<td>$ 1,650,269</td>
</tr>
</tbody>
</table>
Legal Services

Notes on Current Budget

- Salary and Benefit Gapping savings will be realized in 2020 due to staff vacancies
- $1,500 in Training, Travel, Conference and Accommodations unspent

Impacts of COVID-19 -$0

- None.

Cost Savings -$28,200

- $26,700 in Salary and Benefit Gapping
- $1,500 in Training and Travel

Impact – ($28,200)

Recommendations

AND THAT Council redirect the $28,200 as outlined on the Legal Services division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.
By-law Services

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 207,165</td>
<td>$ 525,576</td>
</tr>
<tr>
<td>Transfers</td>
<td>$</td>
<td>$ (20,905)</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ (41,953)</td>
<td>$ (127,190)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 165,212</td>
<td>$ 377,481</td>
</tr>
</tbody>
</table>

Notes on Current Budget

- $5,500 in Training, Travel, Conference and Accommodations unspent
- Fines operating at 67% year over year – fewer calls and new fees not in place yet

Impacts of COVID-19 -$0

- Additional PPE for MLEOs
- Additional cost of call service
- Fewer fines due to two reasons, loss of $40,000
  - Fewer visitors to the area
  - Courts closed making it difficult to collect (no timeline for reopening)
  - Not COVID-19 related

Cost Savings -$5,500

- $5,500 in Training and Travel

Impact – ($5,500)

Recommendations

AND THAT Council redirect the $5,500 as outlined on the By-law division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

AND THAT Council direct staff to continue monitoring the By-law revenue lines and report back in September 2020.
Short Term Accommodation

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 38,181</td>
<td>$ 165,709</td>
</tr>
<tr>
<td>Transfers</td>
<td>$ -</td>
<td>$ (60,209)</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ (31,392)</td>
<td>$ (105,500)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 6,789</td>
<td>$ -</td>
</tr>
</tbody>
</table>

Notes on Current Budget

- Off year for revenues, budgeted to pull from reserve
- Currently running a small deficit

Impacts of COVID-19 -$0

- STAs are currently prohibited by Provincial mandate
- Additional PPE for MLEOs
- Redeployed of MLEO to COVID enforcement
  - No processing of new licenses and follow-up on payment
  - Expect to collect by year-end, be generally revenue-neutral.

Cost Savings - $0

- None.

Impact - $0

Recommendations

- None.
Ontario Provincial Police

Notes on Current Budget

• Contract with the OPP is trending on budget

Impacts of COVID-19

• None at this time

Cost Savings

• None.

Recommendations

• None.
Conservation Authority

### Operating Fund

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 205,935</td>
<td>$ 411,871</td>
</tr>
<tr>
<td>Transfers</td>
<td>$(34,323)</td>
<td>$(82,374)</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ -</td>
<td>$ -</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 171,613</td>
<td>$ 329,497</td>
</tr>
</tbody>
</table>

#### Notes on Current Budget
- Operating on budget

#### Impacts of COVID-19
- No 2020 impacts, potential for future levy increases

#### Cost Savings
- None.

#### Recommendations
- None.
Planning Services

### Notes on Current Budget

- $12,000 in Training, Travel, Conference and Accommodations unspent
- LPAT expenses under last year; however, LPAT has resumed with teleconference and virtual meetings now forecasted to be under-budget
- Revenues are at 87% year over year, year-end forecast has a shortfall of $110,000

### Impacts of COVID-19 - $110,000

- Since the onset of COVID-19, various Provincial Orders and Regulations have restricted some formal milestones in the Planning Act process from proceeding as they typically would.
- Despite that, the Planning Services Division has remained actively working on existing files and “open-for-business”, including accepting new applications through modified protocols.
- Planning Applications received to date in the first half of 2020 have been less than anticipated resulting in a forecasted loss of $110,000
- The reduction in actual applications received is likely related to the inability to have a public meeting and applicants unsure of the associated delay in moving through the approvals process.
- In consultation with the Town Clerk and Legal Services, Planning staff expect to revive the planning public meetings in the near future once a policy/framework has been finalized to guide the logistics of the meetings.

### Cost Savings - $12,500

- The following reductions have been made to the Division’s budget
  - Reduce Training & Travel budget reduced by $12,000; amount retained allows for staff to register for virtual training opportunities to fulfill professional development requirements
  - Personnel/Clothing budget reduced by $500; amount retained to provide for any required personal protective equipment

### Impact - $97,500
AND THAT Council redirect the $12,500 as outlined on the Planning division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

AND THAT Council direct staff to continue monitoring the Planning revenue lines and report back in September 2020.
Development Engineering

### Notes on Current Budget

- $5,000 in Training, Travel, Conference and Accommodations unspent
- Revenues at 29% year over year to date; however, sufficient revenues are forecasted to break-even for the year
- Reserve available for deficit

### Additions to the Budget

- Development Engineering Contract Extensions
  - Received Council approval
  - These costs were included in the Fee review done for the 2020 Budget
  - Contract extensions for two current employees

### Impacts of COVID-19 - $0

- The Development Engineering Division has remained actively working on existing files and “open-for-business”, including accepting new and revised submissions through modified protocols.
- Funds continue to be received through fees associated with development review and agreement works fees.
- Current volume of work and related funds is expected to remain steady, barring a more severe economic downturn
- Softening of the real estate market could reduce the demand for new development applications to go through the planning approvals process
- Beyond 2020, if demand for review and implementation of new developments decreases, workload volumes and revenues will decrease as well

### Cost Savings - $8,000

- $5,000 in Training and Travel
- $3,000 if the Bonus Reserve is cancelled for 2020

### Impact – ($8,000)

### Recommendations

- None.
## Community Services

### Notes on Current Budget

- $3,400 in Training, Travel, Conference and Accommodations unspent
- Special Event revenue forecasted to be $0; however, the Subsidy expense is forecasted to be $0
- $6,500 in Special Events unspent

### Addition to the Budget - $75,000

- Beaver Valley 150th Fall Fair Support
  - Fall Fair has been cancelled for 2020
  - Staff will be recommending that the $11,400 in 2020 taxation be rollover into 2021 and offer the same support to the Fall Fair
- Paid Parking
  - Council approved
  - July 1 2020 start date for paid parking program
  - Forecasting 50% of vehicle traffic as compared to budget projections bottom-line impact of $75,000

### Impacts of COVID-19 - $0

- Cancellation of special events

### Cost Savings - $9,900

- $3,400 in Training and Travel
- $6,500 in Special Events

### Impact - $65,100

### Recommendations

AND THAT Council redirect the $9,900 as outlined on the Community Services division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

AND THAT Council approve rolling the $11,400 funding into 2021 for the Beaver Valley Fall Fair.

### Operating Fund

<table>
<thead>
<tr>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$136,423</td>
</tr>
<tr>
<td>Transfers</td>
<td>$57,685</td>
</tr>
<tr>
<td>Revenues</td>
<td>$-</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$194,108</td>
</tr>
</tbody>
</table>

| Expenses           | $136,423    | $254,344    |
| Transfers          | $57,685     | $145,095    |
| Revenues           | $-          | $-          |
| Tax Levy Impact    | $194,108    | $399,439    |
Transit

Notes on Current Budget

- Have not been billed by Collingwood as of May 31
  - Expense is offset by Gas Tax and Ridership revenues received by Collingwood
  - Ridership is forecasting to be under-budget this year

Impacts of COVID-19 - $18,000

- Decrease in ridership will increase the overall cost for 2020 by $18,000

Cost Savings - $0

- None.

Impact - $18,000

Recommendations

AND THAT Council direct staff to continue monitoring the Transit ridership revenue line and report back in September 2020.
Parks and Trails

<table>
<thead>
<tr>
<th>Notes on Current Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Salary and Benefit savings from delayed seasonal contract start time by one month</td>
</tr>
<tr>
<td>• $2,400 in Training, Travel, Conference and Accommodations unspent</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Addition to the Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Parks Second Shift</td>
</tr>
<tr>
<td>o Approved through report FAF.20.104</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Impacts of COVID-19 - $35,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Cancel of minor sports lost revenues of $9,000</td>
</tr>
<tr>
<td>• An upset limit of $6,000 to help the Thornbury Business Improvement Area complete their Lighting Capital Program</td>
</tr>
<tr>
<td>• An upset limit of $20,000 to water and tend to the flowers in the Thornbury Business Improvement Area that would normally be billed back</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Cost Savings - $32,400</th>
</tr>
</thead>
<tbody>
<tr>
<td>• $30,000 in Salary and Benefit Gapping</td>
</tr>
<tr>
<td>• $2,400 in Training and Travel</td>
</tr>
</tbody>
</table>

| Impact - $2,600 |

<table>
<thead>
<tr>
<th>Recommendations</th>
</tr>
</thead>
<tbody>
<tr>
<td>AND THAT Council redirect the $32,400 in Parks and Trails as outlined on the Parks and Trails division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.</td>
</tr>
</tbody>
</table>
Tomahawk Golf Course

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 19,211</td>
<td>$ 152,531</td>
</tr>
<tr>
<td>Transfers</td>
<td>$ 0</td>
<td>$ 0</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ (2,400)</td>
<td>$ (64,800)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 16,811</td>
<td>$ 87,731</td>
</tr>
</tbody>
</table>

Notes on Current Budget

- Expenses operating on budget as most expenses are fixed
- The course is scheduled to open on June 19th with a reduced number of golfers allowed on the course at the same time
  - Lost revenues due to closure
  - Lost revenues due to limited golfers

Impacts of COVID-19 - $25,000

- Limit number of golfers by an estimated 50%
  - 2,500 fewer golfers for a revenue loss of $25,000

Cost Savings - $0

- None.

Impact - $25,000

Recommendations

AND THAT Council direct staff to continue monitoring the Tomahawk revenue lines and report back in September 2020.
Notes on Current Budget

- The majority of the BVCC expenses are fixed and not dependent on usage of the facility
  - Hydro Costs are one exception as the ice was taken out early and staff are forecasting that it could be out for the remainder of the year which results in a decrease to hydro costs
- Revenues are forecasting well below budget due to the facility closure

Impacts of COVID-19 - $173,000

- With the facility being closed Hydro consumption is down for the year
- At this point staff are forecasting that the facility will be closed for the remainder of 2020 (or at least closed to most types of events) if this happens the Town could see $173,000 in lost revenues

Cost Savings – 35,000

- $35,000 in Hydro Savings

Impact - $138,000

Recommendations

AND THAT Council redirect the $35,000 as outlined on the Beaver Valley Community Centre division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

AND THAT Council direct staff to continue monitoring the Beaver Valley Community Centre revenue lines and report back in September 2020.
**Cemetery**

<table>
<thead>
<tr>
<th>Notes on Current Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>• $4,000 in Training, Travel, Conference and Accommodations unspent</td>
</tr>
<tr>
<td>• Revenues are trending on budget</td>
</tr>
</tbody>
</table>

**Impacts of COVID-19 - $0**

• None.

**Cost Savings - $4,000**

• $4,000 in Training and Travel

**Impact – ($4,000)**

**Recommendations**

AND THAT Council redirect the $4,000 as outlined on the Cemetery division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.
## Facility Maintenance

### Notes on Current Budget

- Revenues are down due to closed facilities; however, some expense lines (cleaning) are also trending below budget.

### Impacts of COVID-19 - $10,000

- Closure of public facilities
  - Town Hall, OPP, and Library still have employees working there
  - Depot was closed in late 2019
  - Ravenna and Craigleith Community Centres both closed
- Safety guards to reopen public facilities ($10,000)
  - Plastic barriers
  - Signage
  - Desk barriers
  - Floor markers

### Cost Savings - $0

- None.

### Impact - $10,000

### Recommendations

- None.

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 191,750</td>
<td>$ 395,027</td>
</tr>
<tr>
<td>Transfers</td>
<td>$(9,421)</td>
<td>$ 65,055</td>
</tr>
<tr>
<td>Revenues</td>
<td>$(1,376)</td>
<td>$(10,560)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 180,953</td>
<td>$ 449,522</td>
</tr>
</tbody>
</table>
Operations

Notes on Current Budget

• Salary and Benefit Gapping savings will be realized in 2020 due to staff vacancies
• $7,200 in Training, Travel, Conference and Accommodations unspent

Impacts of COVID-19 -$0

• None

Cost Savings - $57,200

• $50,000 in Salary and Benefit Gapping
• $7,200 in Training and Travel

Impact – ($57,200)

Recommendations

AND THAT Council redirect the $57,200 as outlined on the Operations division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$335,908</td>
<td>$1,144,898</td>
</tr>
<tr>
<td>Transfers</td>
<td>$85,569</td>
<td>($148,724)</td>
</tr>
<tr>
<td>Revenues</td>
<td>$-</td>
<td>($26,037)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$421,477</td>
<td>$970,137</td>
</tr>
</tbody>
</table>

Operating Fund

2020 Actuals (May)  | 2020 Budget
Expenses            | $335,908            | $1,144,898  |
Transfers            | $85,569             | ($148,724)  |
Revenues             | $-                  | ($26,037)   |
Tax Levy Impact      | $421,477            | $970,137    |
Roads and Drainage

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 2,062,843</td>
<td>$ 3,493,646</td>
</tr>
<tr>
<td>Transfers</td>
<td>$ 120,572</td>
<td>$ 181,365</td>
</tr>
<tr>
<td>Revenues</td>
<td>$(20,938)</td>
<td>$(227,499)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 2,162,477</td>
<td>$ 3,447,511</td>
</tr>
</tbody>
</table>

Notes on Current Budget

- $5,600 in Training, Travel, Conference and Accommodations unspent
- Significant amount of the budget has been committed, mostly for Winter Control, this is normal for this time of year

Additions to the Budget

- Additional Snow Plow purchase has been approved at $320,000 to be Development Charge funded, expense will be spread over 2020 and 2021
  - Additional Road and Drainage Operator scheduled to start in fall of 2021
  - No 2020 taxation impact

Impacts of COVID-19 - $2,500

- Additional PPE for Operators
- Additional fuel and mileage as only traveling with one operator per vehicle

Cost Savings - $5,600

- $5,600 in Training and Travel

Impact – ($3,100)

Recommendations

AND THAT Council redirect the $3,100 as outlined on the Roads and Drainage division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.
Garbage Collection

Notes on Current Budget

- Significant increase in road side collection

Impacts of COVID-19 - $90,000

- Significant increase in road side collection due to residents being home full-time and some part-time/seasonal residents being in the Town full-time forecasting a budget overage of $90,000

Cost Savings - $0

- None.

Impact - $90,000

Recommendations

AND THAT Council direct staff to continue monitoring the Garbage Collection cost and report back in September 2020.
Landfill

Notes on Current Budget

- Salary and Benefit Gapping savings will be realized in 2020 due to staff vacancies
- $6,200 in Training, Travel, Conference and Accommodations unspent
- Revenues were operating at 50% during closure of the site (site was still open to contractors) lost revenues of $34,500
- Revenue targets are not being met since the site was re-open, due to the increase in fees the contracts have started to use the transfer stations, lost revenues of $325,000 (non-COVID-19 related)

Addition to the Budgets

- Landfill Operator
  - Seeking approval through this report
  - $38,500 in Salary and Benefit gapping if approved for a September 1 start date
- Landfill Additional Hours Pilot
  - Received Council approval
  - If delayed until 2021, 2020 taxation savings of $3,870

Impacts of COVID-19 - $41,500

- Site closed for 6 weeks
- Extended hours after the closure are leading to an increase in overtime paid to employees forecasting $7,000 by year-end if extra hours continue
- Revenues were operating at 50% during closure of the site (site was still open to contractors) lost revenues of $34,500

Cost Savings - $77,200

- $32,500 in Salary and Benefit Gapping
- $38,500 in Salary and Benefit Gapping (additional operator)
- $6,200 in Training and Travel
Landfill

Impact – ($35,700)

Recommendations

AND THAT Council direct staff to fill the Landfill Operator position with a start date of no earlier than September 1, 2020;

AND THAT Council redirect the $77,200 as outlined on the Landfill division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic;

AND THAT Council direct staff to continue monitoring the Landfill revenue lines and report back in September 2020:
Waste Diversion

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 301,447</td>
<td>$ 775,839</td>
</tr>
<tr>
<td>Transfers</td>
<td>$ -</td>
<td>$ -</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ (47,133)</td>
<td>$ (184,924)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 254,314</td>
<td>$ 590,915</td>
</tr>
</tbody>
</table>

Notes on Current Budget

- $2,300 in Training, Travel, Conference and Accommodations unspent
- Significant increase in road side collection

Impacts of COVID-19 - $210,000

- Significant increase in road side collection due to residents being home full-time and some part-time/seasonal residents being in the Town full-time forecasting a budget overage of $210,000

Cost Savings - $2,300

- $2,300 in Training and Travel

Impact - $207,700

Recommendations

AND THAT Council direct staff to continue monitoring the Waste Diversion Collection cost and report back in September 2020;

AND THAT Council redirect the $2,300 as outlined on the Waste Diversion division sheet to cover the additional costs and lost revenues due to the COVID-19 Pandemic.
Building Services

Notes on Current Budget

- $20,000 in Training, Travel, Conference and Accommodations unspent
- Sufficient revenues are forecasted for year-end to break-even
- Salaries and Benefits are running under-budget due to unfilled additions that have been advertised and the cancellation of two contract positions for 2020

Additions to the Budget

- Building and Zoning Coordinator (24 month contract)
  - Cancelled for 2020 -- will re-assess need through Budget 2021 process
  - S&B Gapping $46,345
- Building Inspector/Plans Examiner (24 month contract)
  - Cancelled for 2020 -- will re-assess need through Budget 2021 process
  - S&B Gapping $58,930
- Building Inspector/Plans Examiner
  - Received Council approval
  - No increase to fees
  - S&B Gapping $7900
- Permit and Inspection Assistant – 12 month contract extension
  - Received Council approval
  - No increase to fees
  - Fill with existing internal contract staff

Impacts of COVID-19 - $2,500

- Additional costs associated with PPE and sanitizing
- Provincial Orders related to COVID-19 temporarily restricted the Town’s ability to issue building permits; however the Town still received applications and reviewed plans
- Building permit fees are typically payable at the time of permit issuance. With no permits being issued until Provincial restrictions were lifted, this resulted in a delay in receipt of permit fees and accounts for a portion of the decrease in revenues
Building Services

Cost Savings - $141,175

- Training & Travel budget is reduced by $20,000 but sufficient funds are retained to permit staff to continue with virtual certifications and training
- $113,175 in Salary and Benefit Gapping
- $8,000 if the Bonus Reserve is cancelled for 2020

Impact – ($138,675)

Recommendations

- None
Notes on Current Budget

- $6,300 in Training, Travel, Conference and Accommodations unspent
- Revenues are sitting equal year over year; however certain revenue lines are projected to be down
  - Refunding 1 month for Seasonal Mooring
  - Worse case loss of all transient revenues
  - Projecting lower fuel sales
  - Offset is decrease to DFO rental payment

Impacts of COVID-19 - $86,000

- The facility has closed until late in May leading to a one month delay in Refunding 1 month of seasonal mooring at a cost of $76,000
- Month delay in launching boats and starting the season
- Expectation is fuel sales to be down by $10,000
- Zero revenue from transient for 2020 season for a loss of $21,500
- If these losses are realized will lead to a $21,500 decrease in the annual rent payment

Cost Savings - $10,600

- $6,300 in Training and Travel
- $3,000 if the Bonus Reserve is cancelled for 2020
- $1,300 in Salary and Benefit Gapping with a starting date of November 1 for the Manager of Facility and Fleet

Impact - $75,400

Recommendations

AND THAT Council approve the refunding of 1/6 of all Seasonal Mooring and Hydro payments at a cost of $76,000;

AND THAT Council authorize charging owners the Winter Storage Rate fee if they elect to leave the boats on the land for the boating season.
Notes on Current Budget

- $7,000 in Training, Travel, Conference and Accommodations unspent
- Revenues on par year over year
- Sitting in a deficit position which is normal with 4 months of revenue and 5 months of expenses
- Lost Revenues due to waiving of penalty and interest

Additions to the Budget

- Two Additional Operators and Vehicles shared with Wastewater
  - Received Council approval
  - No increase to consumption rates
  - Salary and Benefit Gapping $39,600 with an August 1 start date

Impacts of COVID-19 - $11,000

- Additional PPE for Operators
- Additional fuel and mileage as only traveling with one operator per vehicle
- Lost Revenues due to waiving of penalty and interest of $8,500

Cost Savings - $64,500

- $7,000 in Training and Travel
- $39,600 in Salary and Benefit Gapping with a starting date of August 1 for the Two Additional Operators
- $11,000 if the Bonus Reserve is cancelled for 2020
- $7,500 in Salary and Benefit Gapping with a starting date of November 1 for the Manager of Facility and Fleet

Impact – ($53,500)
Water

Consumption Rate

- With Water’s 2019 year-end completed and the cost savings recognized above staff are recommending that the Water consumption rate be decrease by 5% starting July 1, 2020
  - Lowers revenue for the remainder of the year by $53,400

Recommendations

AND THAT Council direct staff to decrease the Water Consumption Rate by 5% starting on July 1 2020.
Notes on Current Budget

- $5,000 in Training, Travel, Conference and Accommodations unspent
- Revenues on par year over year
- Sitting in a deficit position which is normal with 4 months of revenue and 5 months of expenses
- Lost Revenues due to waiving of penalty and interest

Addition to the Budget

- Two Additional Operators and Vehicles shared with Water
  - Received Council approval
  - 3% increase to the consumption fees as of May 1, 2020
  - Salary and Benefit Gapping $26,400 with an August 1 start date

Impacts of COVID-19 - $11,000

- Additional PPE for Operators
- Additional fuel and mileage as only traveling with one operator per vehicle
- Lost Revenues due to waiving of penalty and interest of $8,500

Cost Savings - $49,300

- $5,000 in Training and Travel
- $26,400 in Salary and Benefit Gapping with a starting date of August 1 for the Two Additional Operators
- $7,000 if the Bonus Reserve is cancelled for 2020
- $10,900 in Salary and Benefit Gapping with a starting date of November 1 for the Manager of Facility and Fleet

Impact – ($38,300)

Recommendations

- None
BMPL will have a small shortfall of revenue and overages in the health & safety lines; however, the expenses will be adjusted to make up these differences. This is a combination of additional needs for PPE which are not a typical part of the BMPL budget and a loss of own source revenue. Revenue of approximately $21,000 is anticipated to be lost, with an anticipated $3,000 in Health & Safety Line overages and some unknown costs in installing “sneeze guards” and other workflows which should be under $2,000 for both facilities. We have adjusted our planned expenses to limit $10,000 initially, but are still working on identifying the balance of $16,000 in overages we anticipate will occur in 2020.

The CHD has also cancelled all fundraising activities which means a loss of $12,500 which typically covers the annual REEL History project and supports the CHD Reserve Fund for artifacts. This year we will be pulling from the fund and expect minimal donations with the financial crisis which is part of the current pandemic.

**Impacts of COVID-19**

The primary impact of COVID-19 has been the need to provide alternate services during the community lock-down and through the period that the province has closed library facilities. While the facility has been closed since March 15, 2020, each of the GLAM services have been available virtually, with programs offered through social media platforms, and materials available by Curbside Pick-up in March and beginning again on June 2, 2020.

In order to bring staff back into the workplace, PPE is needed including masks and gloves. Additionally, when the province opens Phase II and when TBM opens facilities, we will need modifications to the facility including floor signage, large quantities of hand sanitizer, and sneeze guards installed at check out areas.

While there is a limited immediate budget impact, BMPL was planning to complete 25th Anniversary Celebrations include an anniversary Golf Tournament which would support the CHD REEL History Series and artifact reserve, and the 25th Anniversary Gala. Both of these programs have been cancelled as there is no ability to gather safely, nor did the Board feel the timing was right to request the community and local businesses to support such events.

As BMPL is planning for the 2021 budget, we are planning for increased PPE needs throughout 2021 and the possibility of decreased revenues.

## Notes on Current Budget

<table>
<thead>
<tr>
<th></th>
<th>2020 Actuals (May)</th>
<th>2020 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>$ 340,147</td>
<td>$ 939,441</td>
</tr>
<tr>
<td>Transfers</td>
<td>$ 45,396</td>
<td>$ 197,574</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ (21,353)</td>
<td>$ (96,400)</td>
</tr>
<tr>
<td>Tax Levy Impact</td>
<td>$ 364,190</td>
<td>$ 1,040,614</td>
</tr>
</tbody>
</table>
Cost Savings

There will be no cost savings in the operational budget, but we will also work to have no overages.

BMPL was awarded a part-time position to begin in 2020. This position has not been filled as all staff were working from home until end of May and training at a distance was not deemed conducive to best proactive. In the next month a report will be coming to Council requesting the ability to move forward with this position for a Summer posting and October hire. The savings of the ¾ of the 2020 expenses for this position will not be utilized by BMPL and is available as a cost savings. A report will follow in June on this position, as per the Budget Resolution.

Recommendations

- None